

## Managing Quality in the Purchasing Process Programme, 23– 24 November 2018 Nairobi Kenya

By Colin Seftel BSC (Eng.) CFPIM CSCP CDDP



### Course Trainer:

**Colin Seftel BSc( Eng.) CFPIM CSCP CDDP** is an **APICS (Global association for supply chain management)** Credited Instructor with a cumulative 30 years experience in operations and instructing. He is a former director of APICS in the USA and its South African Associate, SAPICS.

Colin has presented papers at the annual SAPICS conferences in 1994, 1995, 1998, 2004, 2009, 2013 and 2015. In 2010, he was invited to speak at the APICS conference in the USA and in 2011 this was followed up with speaking engagements at the SMART Conference in Australia and Supply Chain World Southeast Asia in Singapore.

### Course Overview

This intensive 2 days workshop is designed to give Purchasing Managers and Buyers the necessary understanding to develop purchasing processes which will ensure optimal quality from their suppliers.

The presenter, Colin Seftel, developed this workshop based on his experience of 20 years as a hands-on practitioner in both purchasing and quality management



## Course Outline

### Day 1:

Session 1:

Purchasing & Supply Chain Management - Overview

Session 2:

Determining the 'Optimal Quality'

Session 3:

The Buyer-Supplier Interface

### Day 2:

Session 1:

Approaches to Sustaining & Improving Quality

Session 2:

Introduction to ISO 9000

Session 3:

Total Quality Management – An Overview

### The results:

Fewer rejects

More reliable deliveries

Better supplier relations

Lower procurement and logistic costs

Better customer service/ fulfillment

